



Andrew Bourne

Chief Technology Officer
And Advisor

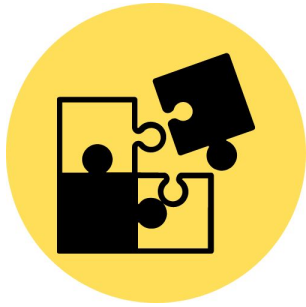
**I lead technical and product teams successfully
through complex SaaS Software projects**

aligning people, process, technology

***SaaS strategy, innovative product design, team
realignment, project completion***



Your Critical Problems



- **Missed SaaS software delivery dates**
- **Production releases don't work**
- **Product and engineering teams do not deliver to business requirements at scale**
- **Distributed teams out of alignment**
- **Missed opportunities**
- **Failure to innovate**

Your Critical Goals



Deliver

Complex, scalable, resilient SaaS software, on time.

Align

People, process and technology to business priorities.

Innovate

Continuously anticipating changing market needs.

Empower

Next level of leaders.

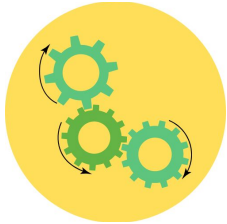
“The market is the final arbiter of value”

Bullseye Focus...How I help you achieve critical goals



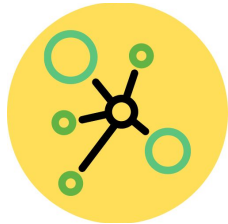
Align People:

Building cohesive team DNA and leadership
Resourcing senior developers, UI/UX designers, architects, product managers



Align Process:

Agile/Scrum adoption & coaching
Onshore/offshore alignment
Change/release management
Innovation and creativity in all phases



Align Technology:

Architecture: platform, tools, languages
Audit/review

I deliver results...SaaS software released on time, on budget.

Achievements & Experience Highlights

55+ commercialized SaaS software products

business intelligence/data, AI, ML, logistics,
collaboration/ communication, martech, finTech



Successful exits

ITIC, Inc. WayPoint Technologies, Trax Technologies,
Bolste, Octopi

Experience and expertise

25+ years of software project realignment and success.
Scrum & Agile practitioner/coach



bp



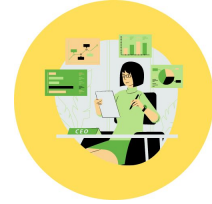
Past clients



Evercommerce



Partnerships earned



Startup success

How to add Andrew to the team

“SaaS Therapy”

30 minute video call to walk through challenges, reveal areas for improvement, and frame how Andrew can help.

No cost



Chief Technology Officer (CTO)

SaaS Software projects focus on Success milestone

Product Management

Quarter/Half time (plus T&E)

Chief Technology Advisor (CTA)

On retainer for agreed upon hours

Coaching/Mentoring/Audit/Review

Hourly - retainer available at discount

Board Member/Advisor

Retainer plus equity compensation

Capital raise/Roadmap



“I align your people, process, and technology to accelerate SaaS software development”

Andrew Bourne

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